



PRAKASH PIPES LIMITED

PVC Pipes & Fittings

Flexible Packaging

Investor Presentation June, 2025





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COMPANY OVERVIEW



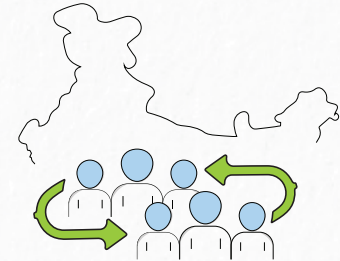
**State-of-the-Art Plant
at Kashipur, Uttarakhand**



**60,000 TPA Pipe &
Fittings Capacity**



**One of the top players
in Northern India**



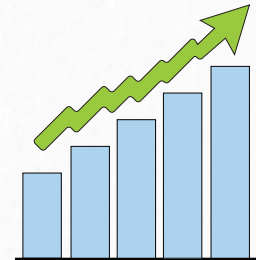
**500+ Strong Dealer &
Distributor Network**



**26,400 TPA Flexible
Packaging Capacity**



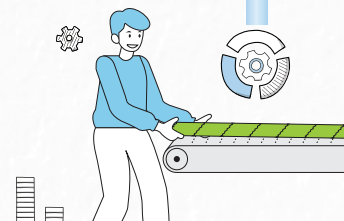
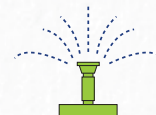
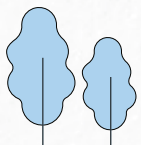
**Rs. 780 Cr. Revenue
in FY25, up by 17%**



**19% ROE in FY25
Positive Cash Flows**



**Positive Cash Flows
and Net Debt Free**





BUSINESS STRENGTHS

**Operational efficiencies
derived through backward
and forward integration**



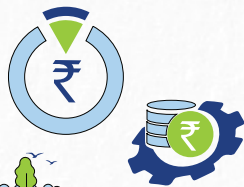
**Net-debt free
Balance Sheet**



**Positive
cash flows**



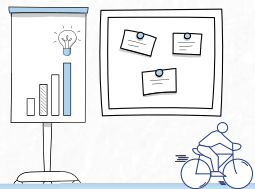
**Capex through
internal accruals**



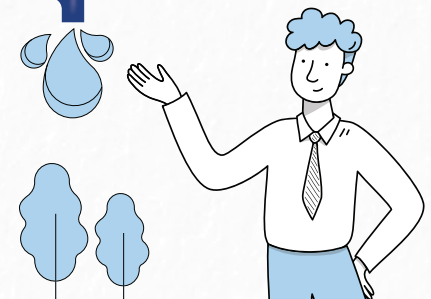
**Building customer
trust through uncompromised
quality and intine delivery**



**Focus on steady and
sustainable growth**



**Strengthened recognition
of the Prakash brand**



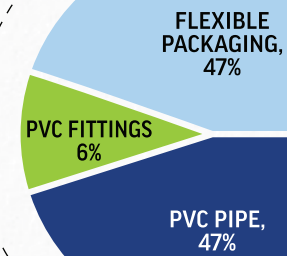


HIGHLIGHTS

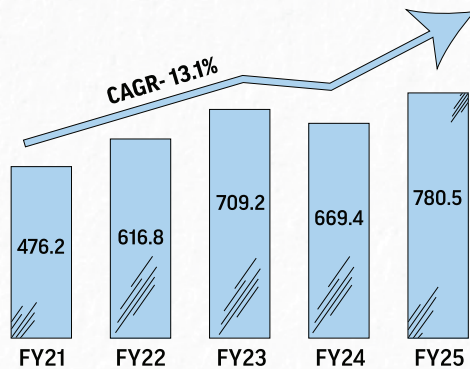
Year Ended March, 2025

- **Revenue** - INR 780 Crores, higher by 17% YoY
- **EBITDA** - INR 130 Crores, higher by 6% YoY
- **Profit After Tax** - INR 83 Crores, lower by 7% YoY

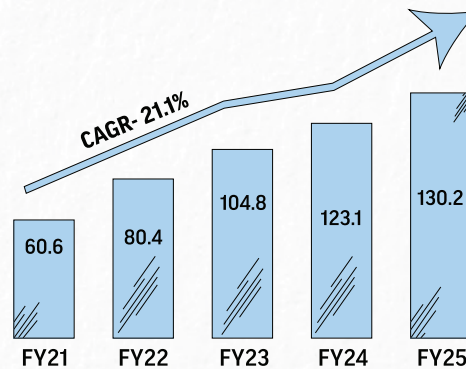
REVENUE MIX



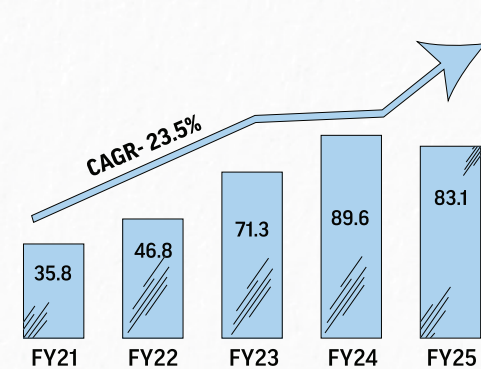
REVENUE FY25 (Rs. Cr.)



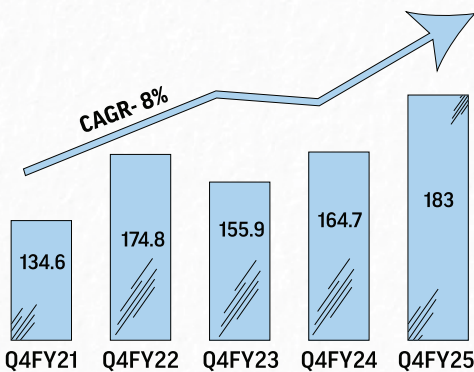
EBITDA FY25 (Rs. Cr.)



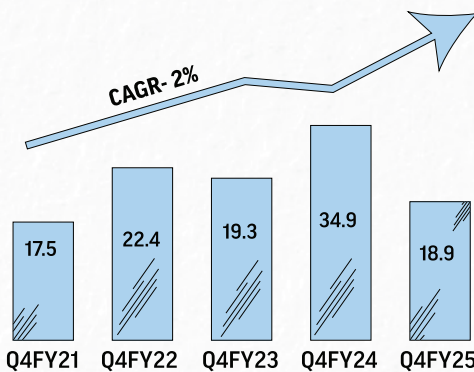
PAT FY25 (Rs. Cr.)



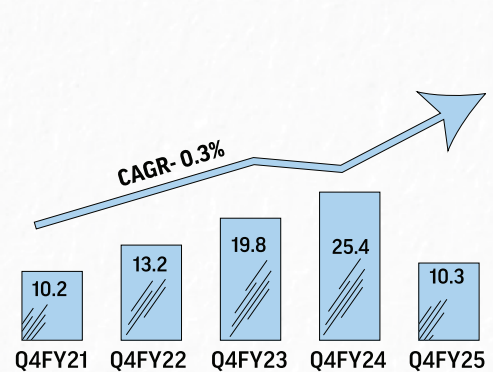
REVENUE Q4FY25 (Rs. Cr.)



EBITDA Q4FY25 (Rs. Cr.)



PAT Q4FY25 (Rs. Cr.)





HIGHLIGHTS

- **Net Sales:** ₹780 crore, up 17% from ₹669 crore in the previous year
- **EBITDA:** ₹130 crore, up 6% from ₹123 crore in the previous year
- **Profit After Tax:** ₹83 crore, down from ₹90 crore in the previous year
- **Dividend Recommended:** 24%, i.e., ₹2.40 per equity share of ₹10 each

PIPES & FITTINGS DIVISION

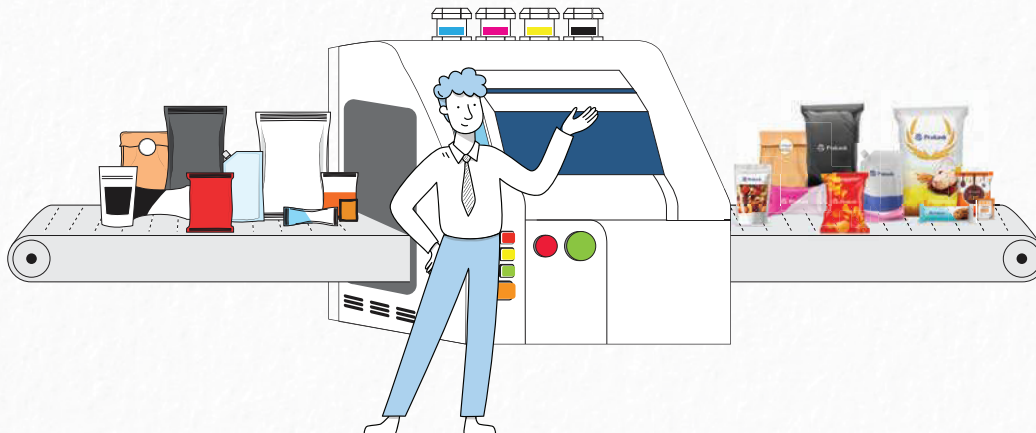
- PVC pipes & fittings division sold 42,632 MT, up ~3% YoY despite weak demand due to lower infra spending and destocking
- Expected to rise with:
 - Higher government CAPEX
 - Better rural consumption from strong cropping season
- HDPE Barrel capacity commissioned; used in B2B for industrial packaging and transport
- PVC pipe is expected to grow for the FY2026 driven by Infra push, housing, urbanization, irrigation, and water access





FLEXIBLE PACKAGING DIVISION

- Flexible packaging division achieved highest-ever sales volume of 15,458 MT, growing ~28% YoY
- Commissioned 3rd extrusion coating and lamination line to meet rising demand
- Installed Nordmeccanica Supercombi 5000 laminator for advanced solutions like:
 - HSL coating
 - Water-based adhesive lamination
 - In-register cold seal adhesive
 - Foil-to-foil lamination
- Division now focusing on higher margin export and value added orders





PVC PIPES & FITTINGS

PRODUCT PORTFOLIO



PVC Pipes



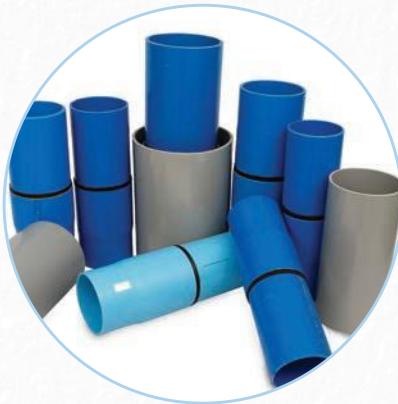
Plumbing Pipes



Column Pipes



CPVC Pipes



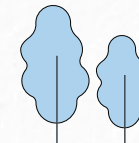
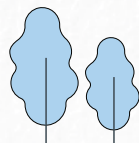
Casing Pipes



PVC Fittings



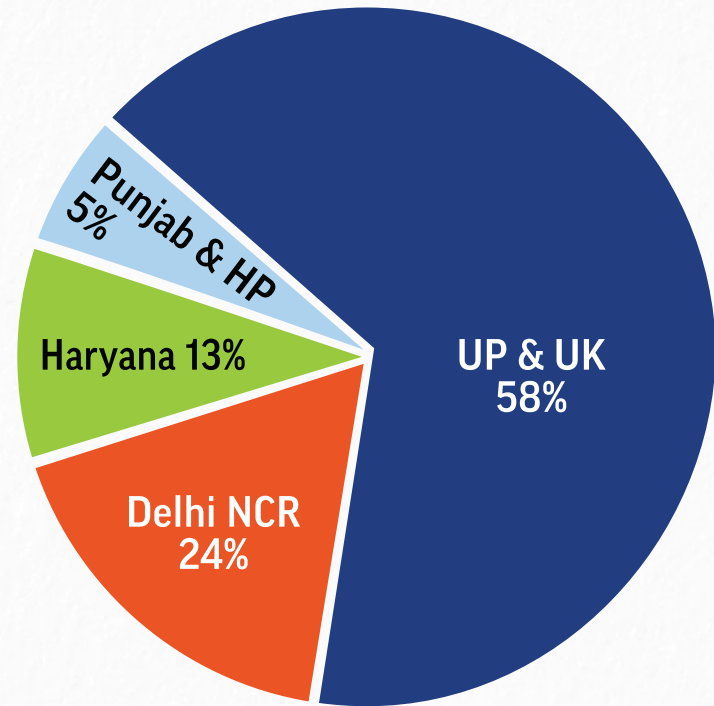
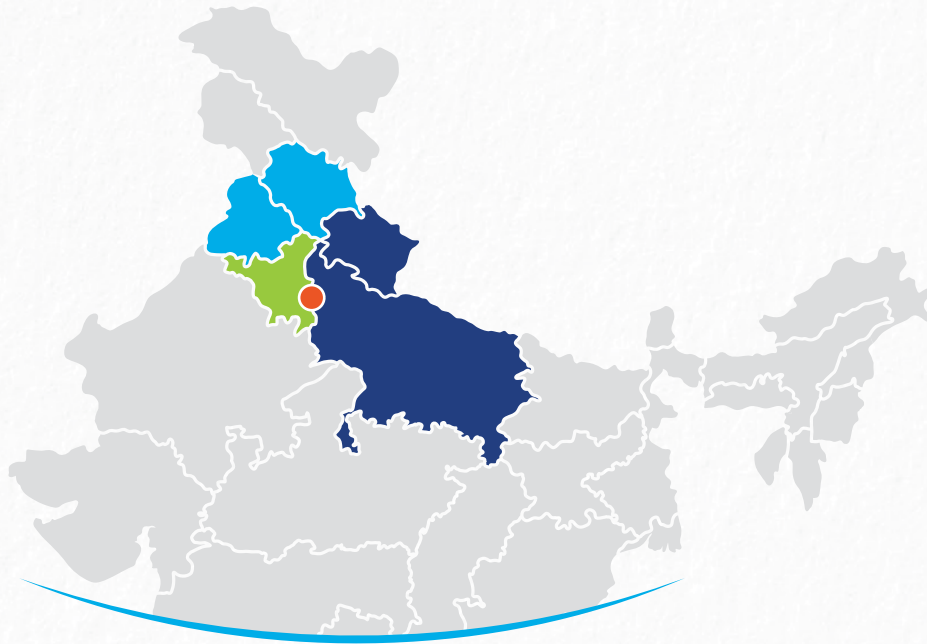
Water Tanks





PVC PIPES & FITTINGS

OUR FOOTPRINTS



**Enjoying
strong brand
presence in
North India**

**Extensive
dealer
network**

**In house
fleet of trucks
for better
logistics**

**Focused on
penetrating
new markets**





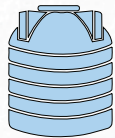
PVC PIPES & FITTINGS

PRODUCT APPLICATIONS



Agriculture

- UPVC Pipes
- Casing Pipes
- Column Pipes
- Fittings



Construction

- SWR Pipes
- Plumbing Pipes
- Column Pipes
- CPVC & UPVC Pipes
- Fittings



Water Management

- CPVC Pipes
- UPVC Pipes
- Fittings





PVC PIPES & FITTINGS

KEY GROWTH DRIVERS



Har Ghar Jal

Union Budget 2025-26 allocates Rs. 670 bn for providing tap water connection to every rural household by 2028 under Jal Jeevan Mission.



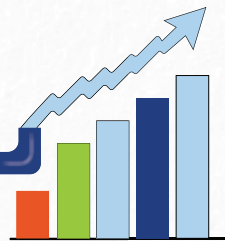
Pradhan Mantri Krishi Sinchai Yojana

The Union Budget for 2025-26 has also made allocation of more than ₹ 80 bn to the Pradhan Mantri Krishi Sinchai Yojana (PMKSY).



Pradhan Mantri Awaas Yojana

Union Budget 2025–26 enhanced the outlay for PMAY-U 2.0 to over Rs. 790 bn.



Industry Growth

Above factors are expected to result in the PVC Pipe industry growth of 10-12% in the fiscal 2026.





FLEXIBLE PACKAGING

PRODUCT OFFERINGS

The state of art Packaging plant at Kashipur, Uttarakhand provides technologically superior and sustainable packaging solutions:



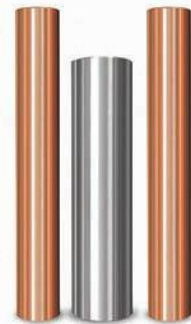
Flexible Packaging Laminates & Pre-fabricated Pouches



Printing Inks

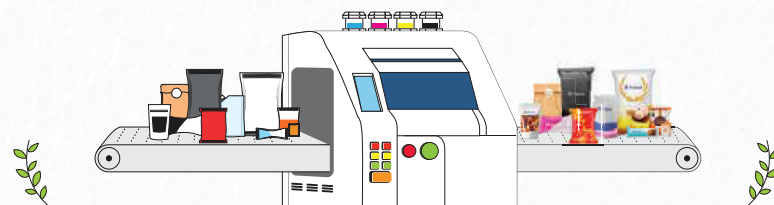


Blown PE Films



Rotogravure Cylinders

ISO 22000: 2005, ISO 9001: 2015, Sedex & BRC 'A' Grade Certified Plant





FLEXIBLE PACKAGING

APPLICATIONS

FMGC

- Shampoo & Conditioners
- Vegetable Oils
- Juices & Drinks
- Aromatic Oils
- Soaps & detergents
- Tea & Coffee
- Confectionery



FOOD

- Chips
- Noodles
- Sugar
- Cereals & Spices
- Biscuits
- Frozen Food
- Dairy Products



INFRASTRUCTURE & OTHERS

- Motor Oil & Lubricants
- Fertilizers
- Contraceptives
- Adhesives
- Paints
- Pharmaceuticals
- Cement



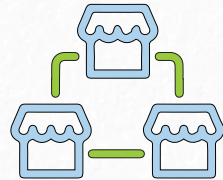


FLEXIBLE PACKAGING

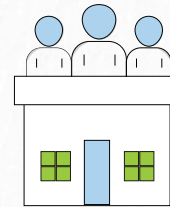
KEY GROWTH DRIVERS



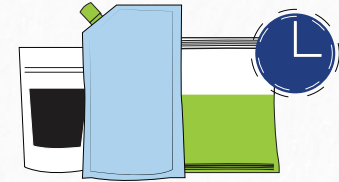
Overall growing population



Rising organized retail chains



Smaller households & nuclear families



Better shelf life



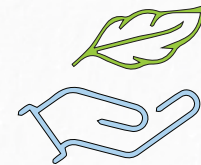
Environment friendly and recyclable



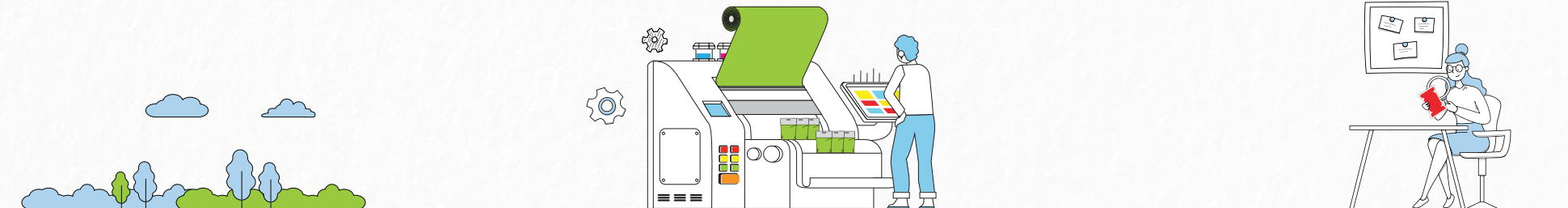
Tool for brand building



Health and hygiene awareness



Light weight & convenient





FLEXIBLE PACKAGING

Our Key Clientele

PATANJALI

MADHUSUDAN

DS GROUP
Dharampal Satyapal Group

Dabur

Yellow
Diamonds

CORNITOS
Nacho Crisps

Ruchi
Soya Industries Ltd.

BC
Bhaskar Bhai Chavan Trust

Vadikal
PURE VEGETARIAN

Yashoda
FOODS

FOOD
GUPTAJI
FOODS

Haldiram's

SUGANDH

Shyam-G
Delicious & Tasty Snacks

DELICIOUS & HYGIENIC
Darshan
FOODS

BIKAJI

Annapurna
swadish
Happy munch time

nuflower
A NU PATH TOWARDS A HEALTHY LIFE

PRAN
Taste of Life

CRAX
RAHO BINDAS

Real Taste Real Masti...
PRAMOD
Brand
SWEETS & NAMKEEN

Panchwati

Bambino

Neha
HEALTHY

FUN
FINE

mb

EMS

Aakriti
Close to your heart





PROFITABILITY HIGHLIGHTS

Particulars	CAGR	FY25	FY24	FY23	FY22	FY21
Revenue	13.1%	780.5	669.4	709.2	616.8	476.2
Other Income		12.5	15.7	21.6	3.1	2.1
Total Income		793.0	685.1	730.8	619.8	478.3
EBITDA	21.1%	130.2	123.1	104.8	80.4	60.6
EBITDA margin (%)		16.4%	18.0%	14.3%	13.0%	12.7%
Depreciation		11.1	9.8	12.2	10.9	8.4
Interest		7.0	3.8	3.1	2.4	1.5
Profit Before Tax	21.9%	112.2	109.6	89.5	67.1	50.8
Income Tax		29.1	20.0	18.2	20.3	15.0
Profit After Tax	23.5%	83.1	89.6	71.3*	46.8	35.8
PAT margin (%)		10.5%	13.1%	9.8%	7.6%	7.5%
EPS (basic) (in Rs.)		34.74	37.48	29.81	19.57	17.08
Sales Volume (MTPA)		FY25	FY24	FY23	FY22	FY21
Pipes & Fittings		42,632	41,584	37,859	30,717	36,333
Flexible Packaging		15,458	12,043	12,897	10,401	7,036

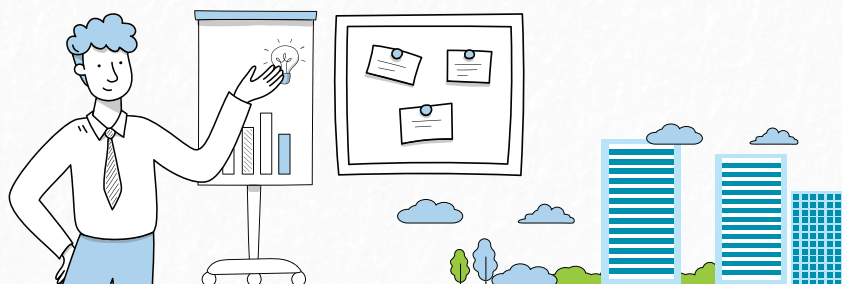
*FY23 Other Income, EBITDA, PAT is higher by Rs. 16-17 crores due to sale of some assets



BALANCE SHEET HIGHLIGHTS

Equities & Liabilities	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Equity	443.7	365.2	278.6	35.3	191.6
Debt	38.9	40.2	9.6	5.1	1.4
Non Current Liabilities	6.0	4.5	3.8	3.4	2.9
Current Liabilities	89.3	82.6	53.5	52.7	45.6
Total Equities & Liabilities	577.9	492.5	345.5	296.5	241.5

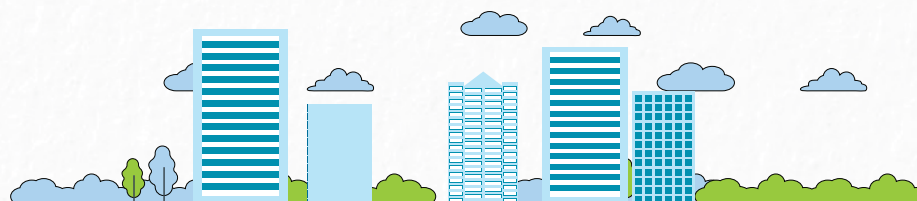
Assets	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non Current Assets					
Fixed Assets	133.9	79.8	72.3	105.2	77.6
Other Non Current Assets	11.5	10.4	12.4	16.0	24.3
Current Assets					
Inventories	66.6	55.3	49.1	59.2	55.1
Investments	12.9	41.5	-	-	-
Trade Receivables	87.2	75.1	75.2	58.8	44.2
Cash & Bank Balances	256.9	216.3	121.1	46.5	32.4
Other Current Assets	8.9	14.1	15.4	10.8	7.9
Total Equities & Liabilities	577.9	492.5	345.5	296.5	241.5





BALANCE SHEET HIGHLIGHTS

Key Ratios	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Book value per share	Rs. 185.5	Rs. 152.7	Rs. 116.5	Rs. 98.4	Rs. 80.1
Inventory turnover days	41	41	38	44	43
Debtor turnover days	34	37	32	28	32
Earnings per Share	37.74	37.48	29.81	19.57	17.08
EBITDA/Net interest ratio	18.63	32.83	33.69	33.25	41.24
ROE	19%	25%	26%	20%	19%
Current Ratio	5:1	5:1	5:1	3:1	3:1
Total Debt/Equity Ratio	0.09	0.11	0.03	0.02	0.01
ROCE	25%	28%	32%	29%	27%
ROA	14%	18%	21%	16%	15%





SUSTAINABILITY & CIRCULAR ECONOMY

Extended Producers Responsibility under Plastic Waste Management (Amendment) Rules, 2022

The company is a leader in implementation of initiatives towards plastic waste management by recycling, reprocessing and reusing the plastic waste generated at shop floor.

100% recycling in PVC Pipes & Fittings division

by re-grinding and re-use of PVC pipe rejects/ process waste.

100% recycling of Blown Poly film wastage

by online re-pelletization of side trims and rejects/ process waste for reuse in blown film production.

Laminate waste reprocessing

by converting laminate waste into lumps, which is then sold in the market to manufacturers of hose pipes, chairs, flower pots, roadside barriers, plastic bricks etc.

Effluent treatment plant with Zero liquid discharge

by treating hazardous water of high TDS and bringing to the level of 500-550 TDS and PH levels of 6-9. Further, ultra filtered water is evaporated by heaters, leading to zero liquid discharge.

Bio mass based thermic fluid heater for zero air pollution.

by re-grinding and re-use of PVC pipe rejects/ process waste.

Power efficiency meters

to continuously monitor and efficiently utilize the power consumption in machines.

Energy Audit

is conducted once a year by BEE certified auditors to improve energy efficiency and to identify further possibilities of reducing power consumption.





CORPORATE SOCIAL RESPONSIBILITY

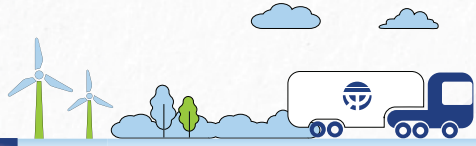
Corporate Social Responsibility (CSR) has been integral part of the Prakash Group of Companies since inception.

Following are the broad areas of the initiatives:

- Ensuring environment sustainability – Plantation and Water Conservation
- Providing safe drinking water facilities
- Conducting training programs for promotion of vocational skills
- Measures for reducing inequalities
- Promotion of education
- Promotion of healthcare awareness
- Promotion of rural sports
- Mid-day meal scheme



SUSTAINABILITY & CIRCULAR ECONOMY



Prakash

Thank You



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